

Business Development Specialist

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Company: Convergence

Location: Jerusalem

Category: other-general

Convergence -

Company Overview:

We are a Healthcare Recruitment Agency in Jerusalem, specializing in connecting healthcare professionals with opportunities in North America. We seek an experienced Business Development Director to expand our client base in the North American healthcare sector.

Position: Business Development Director (Hybrid option)

Location: Jerusalem, Israel

Type: Full-time (Home/Office)

Work Schedule: Sunday 9 AM -6PM, Monday-Thursday 2PM-11PM

This position will begin in the office in Jerusalem and develop into a hybrid position.

Role Overview:

As the Business Development Director, you will drive our growth by identifying and engaging potential clients within the North American healthcare landscape. Your expertise in the industry, coupled with strong communication and negotiation skills, will play a key role in advancing our agency's success.

Responsibilities:

Identify and target healthcare facilities and organizations in North America for client

acquisition.

Develop and execute a strategic business development plan to achieve growth targets.

Build relationships with key decision-makers and showcase our agency's value proposition.

Collaborate with marketing to create compelling presentations and proposals.

Represent the agency at industry events to enhance our network and visibility.

Provide insights to refine recruitment strategies based on industry trends and client feedback.

Why We'll Love You:

Native English speaker with exceptional verbal and written skills.

Years of successful business development experience in **North American healthcare - A MUST .**

Strong network and understanding of the healthcare sector.

Proven ability to meet or exceed revenue targets.

Bachelor's degree in relevant field (advanced degree preferred).

If you're an accomplished Business Development Director with expertise in North American healthcare, we encourage you to apply. Join us in driving the growth of our Healthcare Recruitment Agency and connecting healthcare professionals with opportunities across North America.

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Cross References and Citations:

1. Business Development Specialist Medicalnursejobs Jobs Jerusalem Medicalnursejobs



2. Business Development Specialist NgojobsJobs Jerusalem Ngojobs

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