

Emulation and Prototyping Application Engineer - EDA - Israel

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Company: Siemens Electronic Design Automation Ltd

Location: Herzliyya

Category: other-general

About us

Siemens Digital Industries Software - Accelerate transformation.

Let's make the difference together!

Meet the team -

Siemens EDA is a global technology leader in Electronic Design Automation software. Our software tools enable companies around the world to develop new and highly innovative electronic products faster and more cost-effectively. Our customers use our tools to push the boundaries of technology and physics in order to deliver better products in the increasingly complex world of chip, board and system design.

About the Role

We are looking for a talented Emulation and Prototyping Application Engineer to join our team in Israel, in this role you will lead pre-sales and growth campaigns and activities for Veloce Emulation and prototyping platform at Siemens' Strategic and potential customers.

You will contribute to the business growth by assisting in the sales and deployment of Siemens's emulation and prototyping products as well as by increasing customer satisfaction and productivity both on-site and remotely.

This position is based in Israel, our office is in Herzelia. We offer hybrid working setup.

The position requires traveling for internal trainings or to support local customer projects.

Key Responsibilities:

Leading technical activities to drive Hardware (HW) business using hands-on technical expertise that requires working directly with the customer.

As part of the sales team, you will execute technical engagements, define priorities, maintain constant communication, and handle deliverable deadlines during any given engagement and activities while working closely with the internal team (Sales, marketing, and R&D).

You will manage setting expectations, escalation, and technical issues.

You will also work closely with area sales management, account teams, and customers to understand business opportunities and technical requirements by leading discovery meetings and presenting technical product overviews.

Qualifications:

BS or MS in Computer Science or Electrical Engineering

Experience in the EDA tools, flows, and methodologies is a must.

ASIC and/or FPGA implementation experience (synthesis, place & route).

Strong knowledge in Verilog/Vhdl design debug tools (Waveform, Jtag, triggers, trackers).

Solid understanding in FPGA based prototyping and/or emulation systems.

Understanding of scripting languages like Perl, TCL, Python.f

Strong interpersonal relationship building across internal or external customers.

Skills :

The ability to collaborate effectively with our global team to align priorities.

Utilize your technical troubleshooting expertise to identify and remove obstacles, ensuring seamless operations.

Build trust with customers, conveying their technical requirements to product marketing.

Showcase versatile communication skills through compelling technical presentations and excellent verbal and written communication.

Working at Siemens Software

Why us?

Working at Siemens Software means flexibility - Choosing between working at home and

the office at other times is the norm here. We offer great benefits and rewards, as you'd expect from a world leader in industrial software.

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, sex, gender, gender expression, sexual orientation, age, marital status, veteran status, or disability status.

If you want to make a difference – make it with us!

#LI-JR1, #LI-EDA, #LI-Remote, #ASIC, #EDA, #SOC, #FPGA, #Verilog, #Vhdl, #Veloce, #Emulation

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