

Partner Development Operations Manager - Maternity Leave

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Company: AppsFlyer

Location: Herzliyya

Category: other-general

What you'll do:

Facilitate the gathering of requirements, including conducting review sessions, and provide assistance in creating project deliverables as required.

Offer ongoing support and guidance internally to foster improved relationships with partners and clients.

Collaborate with various departments such as Sales, Customer Success, Support, Marketing, and Finance, leading cross-department initiatives and projects.

Support and oversee existing business processes, contributing to their enhancement for increased efficiency, scalability, and improved outcomes.

Cultivate a deep understanding of our business flows, team requirements, and company strategic objectives.

Ensure timely delivery of all projects within scope.

Monitor and follow up with stakeholders on specific action items.

Take responsibility for internal departmental education and distribution efforts.

What you have:

1-2 years of experience in Project Management or Operations Specialist roles.

Bachelor's degree (B.A. / B.S.) is a must.

Exceptional communication and presentation abilities.

Advanced proficiency in both written and spoken English.

In-depth comprehension of SaaS business processes, including sales, marketing, and product flows.

Prior experience with SalesForce CRM.

Strong teamwork skills, coupled with motivation, ambition, and a can-do attitude.

Self-motivated learner with a strong aptitude for technology and a desire to enhance technical skills.

Ability to manage multiple and complex topics/projects concurrently.

Proficient management and mastery of all Google Suite services.

Bonus Points:

Online / Mobile ecosystem experience.

B2B SaaS company experience

Experience working with remote teams.

Sufficient experience in SQL and Looker.

Being introduced by an AppsFlyer team member.

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