

Senior Legal Counsel Tel Aviv

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Company: WalkMe

Location: Tel Aviv-Yafo

Category: other-general

About the position

WalkMe (NASDAQ: WKME) is growing and we want you to join us! Have you ever wanted to work for an industry leader? Well, how about an industry creator?! At WalkMe, we're not just the leader in digital adoption, we started the digital adoption revolution - enabling organizations to measure, drive, and act to ultimately maximize the impact of their digital transformation and accelerate the return on their software investment. And with over 2,000 clients, including more than a third of Fortune 500 companies, working with us daily, we're changing how enterprises interact with their technology. So, if you're looking for an opportunity to work, collaborate, and innovate with some of the most talented people out there, WalkMe is the place for you!

WalkMe is looking for a **Senior Legal Counsel** to join our legal team and support our rapidly growing SaaS company.

If you are a highly motivated, independent, self-starter who enjoys working in a dynamic, fast-paced, and collaborative environment, WalkMe is where you want to be! We view the ideal candidate as one.

who has excellent business acumen and experience running commercial agreements from start to finish. In this challenging position, you will work as a part of WalkMe's legal team on an array of transactions and contracts negotiations.

This is a unique opportunity to work on intriguing matters in a fast-paced environment where

your work will have a direct impact on WalkMe's success.

What will you actually be doing?

Work directly with WalkMe's Sales Organization to negotiate and close commercial agreements with international customers.

Assist and support a wide variety of legal matters such as: procurement, marketing, R&D, services, privacy etc.

Draft and negotiate contracts (MSAs, procurement, lease, partnership, consultancy agreements, DPA etc.)

Provide ongoing legal consultation on matters relating to the company's day-to-day operations.

Engage with external law firms when and where required.

What should you bring to the table?

At least **5 years** of relevant legal commercial experience in a commercial/Hi-tech department of a leading law firm or as an in-house legal counsel in a high-tech company.

Fluent English with excellent drafting skills (English mother tongue level – Preferable).

Experience in SaaS agreements & data protection laws – Preferred.

Excellent negotiation, analytical and communication skills.

Ability to effectively prioritize and manage multiple tasks and conflicting priorities.

Business orientation and can do approach.

Team player. Deal maker.

Ability to work flexible hours vis-à-vis different time zones.

Why WalkMe?

As one of the world's leading SaaS companies, WalkMe enables you to partner with some of the most creative, innovative, and dedicated people in the business. And when we're not hard at work powering digital adoption, you'll find us relaxing with a cup of coffee.

So why should you work for WalkMe? For starters:

- We're ranked by Dun & Bradstreet as one of the TOP 20 software companies to work for in Israel.
- We were recognized by Deloitte as the 6th fastest growing software company in the world.
- We're publicly traded on the Nasdaq stock exchange.
- We provide you with the latest cutting edge tech to power your work while developing and advancing your career
- We manage at eye-level, giving you the chance to work with anyone at the company. Want to pitch an idea to one of WalkMe's founders or work on a project with our CEO? You've come to the right place.
- We recognize that you have a life outside the office. Whether it's picking up the kids or taking some time off for yourself, we make sure you keep your work-life balance.

And that's just the beginning! We could go on and on, but it would probably be easier to just apply and find out more.

Learn more about Digital Adoption Platform (DAP):

Take a look at our company culture:

Check out the latest WalkMe updates:

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