

## Senior Sourcing Manager

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Company: ICL Group

Location: Be'er Sheva

Category: other-general

## Senior Sourcing Manager

**Company name:** ICL Israel

**Professional/management:** Professional

**Department:** GPO -Contracts & Projects

**Position of direct manager:** Head of Contractors & Project

**Region:** Israel, Beer Sheva

### Unit description

Responsible of overseeing the contracting and sourcing activities for all Engineering services in ICL sites in Israel, including complex Engineering projects, Construction Management and (EPC/EPCM), Turnkey etc

This position demands a seasoned professional with a deep understanding of the industry, strong negotiation skills, and the ability to manage complex high profile strategic projects while fostering close collaboration with senior management

### Key Responsibilities

Develop and execute sourcing strategies aligned with the company's objectives

Build and maintain strong relationships with key contractors, ensuring their capabilities meet the company's standards for quality, cost, and delivery

Negotiate contracts and agreements with contractors, with a focus on contractual and quality aspects

Foster effective communication between internal stakeholders-CAPEX&VE-GPO, including project managers, engineers and legal

Manage and operate day to day activity in ICL SAP systems

### **Qualifications**

Business / Supply Chain Management / Engineering or a related field (Master's degree preferred)

At least 5 years of relevant work experience in project contracting

Proven experience in sourcing and procurement, with a focus on EPC/EPCM, Turnkey, and engineering projects

Strong negotiation, analytical, and problem-solving skills

Demonstrable track record of success in managing complex, cross-functional activities and developing/executing key procurement processes

In depth understanding of Contracting & Legal / contract templates is a must

### **Additional information regarding the position**

In this role, your goal will be to lead indirect services, both reactive and strategic within the Contractors category focusing on Engineering Services and projects in ICL Israel sites

You will be working as part of a team of Sourcing Managers and Operational Buyers in this category, your line manager, Head of Indirect Contractors and Projects

Also strong work relations with Amsterdam global teams and the CAPEX both global and in IL sites

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### **Cross References and Citations:**

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