

Solutions Engineer

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Company: Placer.ai

Location: Ramat Gan

Category: other-general

ABOUT PLACER.AI:

Placer.ai is a fast-growing big data startup led by seasoned executives and repeat entrepreneurs who are building the world's first Google Analytics for the physical world.

Placer.ai's platform provides instant visibility into any property in the U.S., presenting accurate details about visitation patterns and demographic breakdowns of visitors.

Placer.ai's customers can see where visitors have been before, where they go afterwards, where they typically go for sports, entertainment, groceries, etc., and what their interests are.

Placer.ai's A.I.-based SaaS platform replaces archaic solutions such as manual surveys, installed cameras and other people-counting systems, creating a blue ocean market of more than \$100B.

Placer.ai has grown 3x year-over-year for the past 3 years, counting more than 1,900 paying customers across a range of industries, including 2 of the world's top-10 retailers, 2 of the top-10 CPG firms worldwide, a world's top hospitality firm, 2 of the world's top-10 commercial real estate (CRE) firms and 2 of the world's top multinational asset managers and hedge funds. Placer.ai has just raised \$100M for Unicorn (\$1B+) valuation in Series C funding.

Responsibilities

Placer Solutions Engineer connects with customers and prospects to identify their needs, she/he then works with various departments (from Customer Success, Sales, Product, Data & Analytics, Support and Operations) to set a plan in motion to deliver on time and on quality. A Solutions Engineer is a pivotal role, focused on balancing various aspects of the client

delivery by creating a sustainable plan for action.

Support presale advanced data asks

Support strategic customers relations

Support churn risk customers recover

Support up sales opportunities with Customer success

Requirements

At least 3 years experience in a product based company - Must

At least 2 years experience in client facing roles - Must

Data analytics Skills, including proficiency in data analysis tools (at least one of the following: R,Python,SQL,Tableau, Data Studio or similar BI tools) - Must

Excellent English - Must

Team player with strong interpersonal skills

Independent and initiating

Natural integrator

Flexible out of the box creative thinker

Problem solving mindset

WHY JOIN PLACER.AI?

Join a rocketship! We are pioneers of a new market that we are creating

Take a central and critical role at Placer.ai

Work with, and learn from, top-notch talent

Competitive salary

Excellent benefits

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